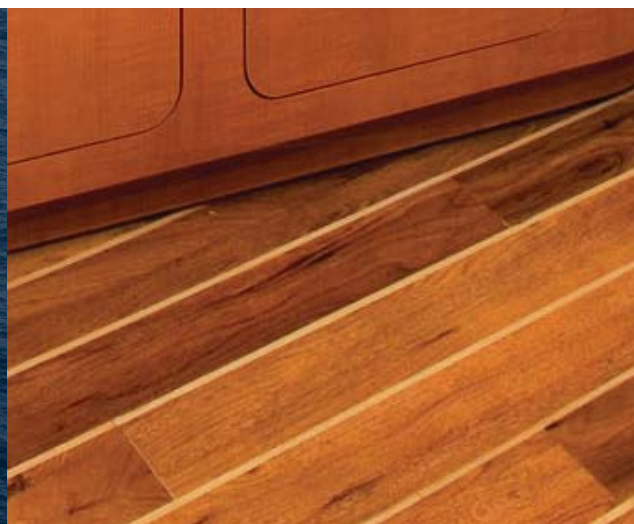


YACHTING WITH ITALIAN STYLE



THE ITALIAN BOAT BUILDING INDUSTRY ADDS ADVANCED TECHNOLOGY, FINELY CRAFTED MATERIALS AND ONGOING RESEARCH INTO INNOVATIVE SOLUTIONS



Italian Trade Commission

www.ice.it

www.italtrade.com

Dear Readers,

The Italian Trade Commission is proud to continue promoting the Italian yachting and boating industry in the American market and around the world. The following pages will give you a taste of "Yachting with Italian Style", characterized by high quality products, marine expertise and tradition, advanced technology, and a touch of elegance that Italian companies in the boating and yachting industry have to offer. This fourth edition of our newsletter, showcasing Italian companies interested in the American market, is characterized by a new graphical design in order to remain on the edge and better represent the Italian boating and yachting industry.

The Italian Trade Commission and UCINA, the Italian Marine Industry Association, are proud to be participating in the 2008 edition of the Ft. Lauderdale International Boat Show, with an Italian Pavilion featuring 11 companies, many of which are highlighted in this newsletter. Please come visit us in the International Yacht Builders' Pavilion-300 Exhibits to experience Italian Style firsthand.

We encourage you to explore and get to know the Italian boating and yachting industry which offers elegance, prestige, tradition, craftsmanship, high quality, and technology all in one, in other words.... Yachting with Italian Style.



Carlo Ferrari, Trade Commissioner Miami

F.E.I.T. Pompe



www.feitpompe.com

The F.E.I.T. POMPE Company, founded in 1946, designs, manufactures and deals with efficient and reliable electric pumps, water pressure systems, self priming diaphragm pumps, bilge pumps, axial fan, blowers, electric motor in DC and AC, and gear pumps, that can withstand even the worst applications. The

experience achieved is exploited daily in the pursuit of materials, suppliers, and new working and assembling methods in order to preserve a high level of quality.

The balance between innovation and traditional principles together with the use of trustworthy components makes our products appreciated in different industries (nautical-naval, industrial-chemical, agricultural-food industries).

A new covered area of over 2000 sqm, re-

newed in 2000, containing offices and manufacturing departments represents an important evolution of the company.

Over the past two years, the technical department of F.E.I.T. POMPE studied a new solution for mist eliminator; this is an important development for the ventilation system of engine rooms for new innovative boat design.



Consorzio Export Nautico was formed to support companies that export Italian nautical style to the world.

Established in Ravenna in 1977 by companies in the boating industry, today CEN is oriented towards new forms of international presence.

The companies that chose to join the consortium have appreciated the value of the consortium formula over the years. By learning to share strategies and objectives they have obtained significant

results, achieving improvement in their businesses and substantial large scale economies in the utilization of specialized export services.

The export consortium has been a successful experiment of cooperation for small and medium companies interested in the promotion of "Made in Italy" products in the international market. CEN's formula has been successful because of the precise intentions of businessmen to work together and network.

The success of this formula also lies in its ability to renew itself in response to company needs: first helping companies with small basic services and then gradually helping them to expand into the world; fairs, missions, market research, search for agents, representatives, importers and distributors and finally commercial information and training.

The last decade has seen the transformation of "export promotion consortiums" into modern "agencies for internationalization". This newfound identity provides the most modern services for companies: finding potential strategic partners in more remote parts of the world and enabling companies to proudly produce and market "Made in Italy" products.

CEN member companies have been able to follow common paths together, gaining experience over the years in how to present themselves in foreign markets and developing a substantial network of relations and contacts. All the companies, without exception, have benefited from the support of CEN and all of them have grown.

The production range of the Consortium member companies is extensive and highly diversified and for this reason it is indeed a valuable reference point for all types of needs of boat and yacht users.



Consorzio Export Nautico

A.R.TE. ADVANCED RESEARCH AND TECHNOLOGY S.r.l.
FURLING AND REEFING SAIL SYSTEM
 www.bamar.it - www.rollgen.com - arte@bamar.it

BIESSE SISTEMI S.r.l.
ELECTRICAL SYSTEMS, SWITCHBOARDS & AUTOMATION
 www.biessesistemi.it - alberto.benelli@biessesistemi.it

CARNEVALI CANTIERI NAUTICI SH
MOTORYACHTS
 www.carnevaliyachts.com - info@carnevaliyachts.com

CASTELLINA di Adriana Patuelli
DRY BAGS AND NAUTICAL ACCESSORIES
 www.castellinabag.com - info@castellinabag.com

FARAONI LIBERO
ACRYLIC SHEETS AND POLYCARBONATE COMPLEMENTS
 www.dittafaraoni.it - info@dittafaraoni.it

FOCCHI GIAMPAOLO
RAFT AND INFLATABLE BOATS
 www.focchi.com - info@focchi.com

MARTINI COSTRUZIONI NAUTICHE SH
PEDAL AND OAR LIFE-SAVING BOATS
 www.martininautica.com - info@martininautica.com

SOLERI FABIO CANTIERE NAUTICO
SAIL BOATS COMPOSITES SYSTEM
 www.soleri.it - info@soleri.it

SUARDI LORENZO Snc
BRASS FITTINGS AND NAUTICAL ITEMS
 www.suardilorenzo.it - suardilorenzo@suardilorenzo.it

T.R.EM S.r.l.
PLEASURE MARINE ACCESSORIES
 www.trem.net - info@trem.net - export@trem.net

Cantieri Stratos

STRATOS MOTORBOATS: the fascination of wood, the excellence of unique hand-crafted models.

When in 2006 Renato Scherbi founded Cantieri Stratos, all motorboat lovers' dreams came true: the traditional wooden motorboats were brought back to life.

Used in Hollywood movies in the '50s and '60s, traditional wooden motorboats had long been the object of desire for all jet-set lovers, but most of all they were an expression of Italian craftsmanship's excellence in the world. Unfortunately, in the early '70s, their production came to an end and large-scale glass-resin boats took their place.

Moved by his deep love for the sea and for the art, Renato Scherbi created a veritable "craft shipyard" for the production of motorboats entirely made of mahogany wood, that can well be defined as wooden sailing sculptures. In fact, together with a small group of experienced craftsmen with the passion for wood in their veins, Mr. Scherbi oversees each step of the production, from the design phase to the finishing one.

He chooses only the best materials, paying attention to the environment as well. Wood is the core element and inspired the name Stratos itself,

which conveys the idea of wood stratification. Stratos motorboats are entirely made of mahogany wood with maple and wenge wood for the finish. The extremely elegant interiors are decorated with fine leather. No screws, but eco-friendly natural glues are used. Powerful diesel or gasoline engines, adapted for marine use, together with stern drive or v-drive transmission, ensure the best performance minimizing environmental impact: the boat is lighter with lower consumption. In his shipyard located in the North-East of Italy, Mr. Scherbi takes care of every single detail and

personalizes each model to meet his clients' taste and needs. Combining Italian elegant design, quality materials, a powerful engine, and the highest technology, Cantieri Stratos recreates the magic of traditional wooden motorboats with a look at the future.



Fabbri Fiore & F.

www.fabbrifiore.it

Fabbri Fiore & f. is a mechanical company for precision machining with more than 30 years of experience in the production of mechanical parts and small machineries for the following industries: aerospace, paper, marble, packing (packaging), nautical.

In the last 15 years Fabbri Fiore has specialized in the nautical sector by building a large number of components dedicated to mega-yacht dressing, over and under deck.

The heavy port-light is surely Fabbri Fiore's most common product and it is used by the most famous boat builders.

Fabbri Fiore's technical office, equipped with state of the art 3D designing tools, is at customer disposal to define the best



product for any specific boat and to support the design of customized products. At the same time, the production department is continuously supervised by an automated tracking system that allows a real time control of job delivery time (inside bar-code).

The ten year cooperation with Perini Navi makes Fabbri Fiore a leading actor in the building of essential components for the sailing system of the Perini Navi Super Yachts. In fact, Fabbri Fiore's captive winches are produced and installed on any Viareggio sailing ship, together with other components for the boom actuating mechanism.

In addition, on the technical and logistic side, a great job has been developed for the production of winches, furlers, and accessories, for the magnificent three mast Maltese Falcon.



Focchi

Focchi, established in 1979 by Giampaolo Focchi, is an Italian firm located in Ravenna on the Adriatic Sea, specialized in the production of rubber boats, including pleasure, work, and race boats.

Focchi's main characteristic and pride is in the fact that it is a small hand-craft company. All the production phases, design, testing, and construction are carried out with precision and accuracy and utilize first quality accessories and fabric. All boats are designed and tested by the founder and owner.

The firm started its activity by repairing rubber boats and quickly thereafter Mr. Focchi's experience with inflatable boats led the company to produce rubber boats, all of which are equipped with a fiberglass hull.

Focchi produces rubber boats for every kind of use, making every sea journey comfortable and safe. Focchi's boats, equipped with a V shaped fiberglass hull and made of high resistance ORCA Hypalon Neoprene coated fabric, range from 2.5 to over 8 mt. Other Focchi products include small tenders with a flat shaped hull and rafting boats, designed and tested in collaboration with the most experienced rafting school in Italy.

Focchi's products are not limited to rubber boats; with twenty-years of experience with high-level national and international customers, Focchi can build and fully personalize every kind of rubber inflating product. Products include: little rubber boats for amusement parks, inflatable rings for water bumpers, tubes for

other RIB producers, inflatable mattresses, inflatable water-soccer field, and buoys.

One of the most distinctive features of Focchi's rubber boats is their high speed performance. Focchi's boats have participated in numerous racing championships in Italy and Europe, obtaining many titles, many of which were won by Mr. Focchi himself, including 8 world speed records.

Focchi recently internationalized its activities by opening a production facility in Tunis, and by exporting to several European countries. Focchi has recently restyled production, bringing about many innovations, such as new tubes and cones, and new solutions for the internal set up.

Focchi's customers are particularly impressed by the care for details, the outstanding air-tightness and endurance, the high speed performance ability, security, comfort, and manageability of the rubber boats.



www.focchi.com

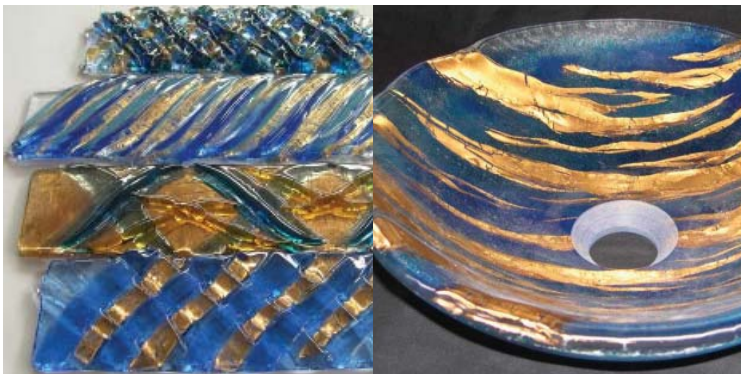
Lapis

www.interlapis.com

LAPIS, is an Italian Stone and Fused-Glass Stylist, whose core business is the design, supply, and installation of the following items, for luxury residences, buildings, and super-yachts:

a) natural marble, granite, travertine, onyx, limestone, sandstone, slate, semiprecious-stone structural architectural finishing such as hand-crafted, carved, inlaid, sculptured, lightened works, intricate mosaic, flooring, cladding, themed structures, staircases, balustrades, chimneys, columns, fountains, vases as well as loose decorative finishing, pietra-dura accessories and the like offering a choice of over two hundred types of materials

b) man-made flat and curved Venetian-Style Fused-Glass (which is a combination of multicolored glasses fired in a kiln at a high temperature enabling their molding into any shape) decorative panels, partitions,



shower screens and bath enclosures, skylights, roof-lights, domes, staircases, balustrades, frames, lighting fixtures, floor and wall tiles,

illuminated features, new lighting solutions, doors, columns, table tops, furniture, vanity tops and the like covering any bespoke color and finishing either loose or framed with tailored-to size stainless steel, brass, bronze with satin, polished, burnished, hammered.

The major projects realized by LAPIS could be summarized as:

103 private luxury palaces and residences for distinctive and very wealthy clients in 22 countries

23 prestigious public buildings, embassies, hotels, offices, conference centers, show rooms, airports and auditoria in 14 countries

8 restoration and preservation projects in 4 countries

26 environmental-sound exploitation of natural resources

2 private Airbus A 340

31 private luxurious super-yachts, of which 11 over 50m, in 7 countries (overall length over 1.200 m or 3.900 ft) including:

M/Y Dubai	(160 m or 525 ft)
M/Y Lady Moura	(105 m or 345 ft)
M/Y Kingdom 5Kr	(86 m or 281 ft)
M/Y White Cloud	(68 m or 221 ft)
M/Y Siran	(67 m or 220 ft)
M/Y Cedar Sea II	(65 m or 213 ft)
M/Y Sea Jewel II	(52 m or 170 ft)
M/Y Mosaïque	(50 m or 164 ft)

As none were built in the US, LAPIS is very eager to explore business opportunities by placing the US at the top of its current objectives.

LAPIS in association with other skilled and reliable Italian artisans can provide comprehensive turn-key packages covering all aspects of the highest-end interior decoration.

Nautica Italiana



www.inmare.net

Nautica Italiana offers a range of innovative products, branded INMARE, characterized by the use of new materials, high level technology, creativity, and design. Products include quay fenders, mooring springs, and boat fenders, all which represent innovation in the nautical sector.

A range of mooring fenders are made with a material proven to resist the marine environment, harsh weather conditions, and sudden changes in temperature. In a marina equipped with our quay fenders, manoeuvres can be carried out with maximum security; the concrete quays are transformed into soft mooring cushions. These fenders guarantee maximum security in all marinas allowing one to take full advantage of the entire area of the marina, increasing the marina mooring space by 10%.

Our boat fenders do not deflate or roll when they come in contact with other boats and can be easily stowed. The color will not transfer to the hull or other pieces of material. Our boat fenders do not need fender covers, an expensive accessory that often causes damage to hull surfaces because of salt



deposit.

Our mooring springs compensate for jerks to ropes and bollards. They are made with a new thermoplastic material and have great characteristics of resistance and elasticity; breaking point of the material at 740% of its length, but the boat will not extend it more than 15-20%.

NEREIDE can be left in the water for months and cleaned with a simple rinse. Very easy to fix, two knots are all you need. You do not need to cut the line. No shackles or chains.

These are suitably equipped to provide protection for two ENEA boats moored alongside a concrete pontoon completely exposed in the open Antarctic Sea, which makes them more than perfect for pleasure crafts.



Indel Webasto Marine

www.indelwebastomarineusa.com

Indel Webasto Marine is a new joint venture between Indel Marine, manufacturer of Isotherm Marine Refrigeration and Isotemp Stainless Steel Water Heaters, and Webasto Marine, manufacturer of marine air conditioning and cabin heaters. Incorporated in 2000, Indel Marine manufactures products in a modern ISO certified manufacturing plant in Sant' Agata Feltria, Italy. Indel Marine is a division of Indel B, which is the renowned refrigeration division of the Berloni

group, based in Pesaro, Italy.

Both new partners, Indel and Webasto, share the goal of developing Indel Webasto Marine. Multiple benefits result from this new collaboration, they include: extended distribution and dealer networks; access to a wider product portfolio under the renowned brands BlueHeat, BlueCool, Isotherm and Isotemp; expanding the scope of products in the arena of climate and comfort solutions; as well as combining technical resources and synergies for future developments which will drive growth for all products.

Indel Webasto Marine USA, located in Pompano Beach, Florida, is the U.S. distributor for Isotherm and Isotemp marine products. Isotherm Marine Refrigeration is a leader in supplying refrigeration products to over 150 major boat builders world-wide. Boat builders like Tiara, Regal, and Sea Ray all use Isotherm products that help sell their boats. Isotherm is constantly solidifying its leadership position by introducing new products for boat designers like the new Glass Line of fashion front

doors and drawer refrigerators that give customers unique design opportunities to help differentiate their products from others.

Building on a heritage of manufacturing refrigeration since the 1960's, Indel Webasto Marine products are built to stand up to the rigors of the marine environment with features like low energy consumption and corrosion resistant materials including composites and stainless steel. Isotherm stands above the competition by offering advanced engineering combined with an Italian flair for design excellence.



Italcompany Group

www.frecciarossa.it

Opportunities & Business with prestigious nautical brands

Italcompany Group is a boatyard and expanding Group of manufacturing facilities, owning famous nautical trademarks.

The activities are:

-2 Boatyards in Italy, 1 Boatyard in the Caribbean

The Group produces powerboats and offshore cruisers with prestigious and international brands such as "Tullio Abbate", "MonteCarlo-Marine", and "FrecciaRossa" the famous ferrari-of-the-sea. The "FrecciaRossa" boats, characterized by hi-technology and Italian design, are the mythic "Tullio Abbate" hulls in limited edition version built in composite reinforced fiberglass.

Another trademark of the Group is Cabinati.it. Cabinati.it. represents

a new generation of revolutionary boats called Sport Utility Yacht. "SUY 731" is the hull's acronym and it stands for 7 meters, 3 cabins, 1 bathroom; it has an "Out-Inboard" engine disposition instead of the usual stern driver.

The Group is also in a joint partnership with European Universities and Research Centers and it cooperates with Italian and International Institution Networks. The Group is looking for investors to realize new partnerships.

They propose concrete "Italian Design" investment opportunities, through business development projects:

- 1) Partnership into a holding, owning assets and trademarks, joining into boat manufacturing facilities;
- 2) Widening actual boatyards, dedicated to the production of boats with Italian technology and design;
- 3) Boat chartering through a franchising network.

Boat dealers, brokers, or investors who wish to invest in a fast growing and prestigious nautical developing Group, can ask for more information and details, by emailing:

nauticalprojects@gmail.com
or ferraridelmare@frecciarossa.it.



Tecnoseal

www.tecnoseal.com

TECNOSEAL is a leading European company based in Italy for anode production for yachting, fishing, off-shore, and industrial branches, with a long experience in the cathodic protection field.

TECNOSEAL was created 25 years ago and it is now recognized as a leader company in the production of anodes in Zinc, Aluminium and Magnesium for yachting, pleasure crafts in general, fishing boats, and other industrial applications.

Tecnoseal's range of products is considered the most complete in Europe and we are famous worldwide for the high quality of our anodes. This is because of the alloy quality, our compliance with the military specifications listed in US MIL 18001, and our Die-cast technology.

Our efficient Engineering Department is capable of designing any customized anode according to the market needs.

Tecnoseal's core business is the cathodic protection (natural remedy to the iron and other metals corrosion in marine and underground environment) and the passive cathodic protection (made of high quality of the alloy).

A commercial network assures Tecnoseal's presence in most countries all over the world.

Tecnoseal USA, our American partner located in Fort Lauderdale, www.tecnosealusa.com, with skilled staff and a warehouse, is available for any technical and commercial information.

TECNOSEAL: Experts in corrosion



Turri

Yacht division

Turri is a leading company in the luxury furnishing field. Over the past ten years, Turri has developed a yacht division specialized in the design and production of yacht furnishings; since then Turri has been cooperating with the top yacht builders.

Manual and handcraft culture, accuracy and industrial organization:

two concepts that may seem in opposition are in reality the core concepts that everyday allow Turri to create furnishing solutions for the internal spaces of the most prestigious yachts and mega yachts.

Two philosophies that we have joined into a unique working idea for the shipyards which decide to cooperate with us.

Our aim: "furnish" the sea by increasing the value of your yachts.

Production

Our company claim is: OFFSHORE FURNISHINGS, in other words furnishing proposals for yachts and mega yachts.

The handcraft method allows us to maintain high quality products and customize solutions according to customer needs.

The production stages are organized according to an industrial logic and the strong cooperation between the various production departments and the yacht designers and producers is our priority in order to completely satisfy the final customer.

www.turri.it





Razeto & Casareto

Razeto & Casareto, since 1920 quality and reliability on the sea

F.lli Razeto & Casareto, designs and produces accessories for shipbuilding, offering a wide selection of products including highly specialized items, meant for pleasure crafting, that are appreciated and requested by the most important shipbuilders around the world.

The company has followed the historical evolution of the industry from big liners to modern cruise ships. The firm has now reached a leading international position; sales on

foreign markets account for about half of production. A widespread network of delivery and assistance makes the quality and reliability of F.lli Razeto & Casareto products available all over the world.

F.lli Razeto & Casareto is located in Sori, 15 km from Genoa along the eastern Ligurian Riviera.

Management, research and development offices, production, administration and accounting offices, showroom and warehouse are spread over an area of over 2500 square meters.

The wide selection of products manufactured by F.lli Razeto &

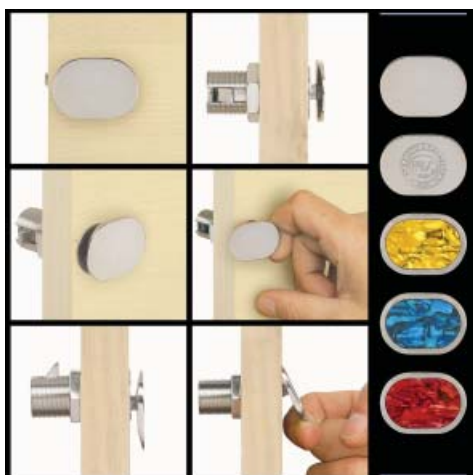
Casareto includes, among others: door locks and all related accessories for doors and furniture, rails and pulleys for sliding doors, hinges, door holders, hooks, door latches, lever fasteners, adjusters, chair fasteners, handles, bottom board flush handles, ventilators, handrails, water tight doors and hatches.

Besides a regular catalogue and off-the-shelf production, the firm offers custom made products, both by studying personalized solutions and creating items directly for individual customer's projects, in limited series or one of.

The company is consistently engaged in research endeavors through innovation and design processes in which important investments in people and means are made. This grants the customers with a finished product in which innovative values are rooted in a steady background of experience and proficiency. The traditional materials and advanced solutions are combined to find new shapes to customary functions. Worth to mention, in this respect, are the revolutionary Free:go handles, designed by Giangi Razeto who has received international

recognition for this project.

ISO9001:2000 certification testifies for a production management quality that satisfies the highest international standards.



RINA S.p.A.



RINA S.p.A. is the operational company of Registro Italiano Navale, founded in Genova in 1861, and is one of the oldest classification societies in the world. In its more than 140 year history, RINA has pro-

gressively diversified its activities, transferring its skills acquired and consolidated in the marine sector to other sectors, covering quality, environmental and product management system certification, social accountability certification, advanced services for industry, to offer



gressively diversified its activities, transferring its skills acquired and consolidated in the marine sector to other sectors, covering quality, environmental and product management system certification, social accountability certification, advanced services for industry, to offer

strategic support to organisations which operate nationally and internationally, thus guaranteeing Italy an authoritative figure in the shipping and industrial sectors.

The organisational structure includes the parent company RINA S.p.A., which operates in the marine certification and services for industry sectors, as well as 41 other subsidiaries among which RINA Industry S.p.A., operating in the Oil & Gas, Power Generation, Infrastructure & Building and Security sectors, ITA Istituto di Tecnologie Avanzate S.p.A., which operates in the food product analysis sector, SOA RINA S.p.A. a company which issues qualification attestations to companies participating in public works tenders and RINA Training Factory,

active in the training field.

It has over 100 exclusive offices in 32 countries, 40 of which are in Italy, with approximately 2000 staff, including over 1200 exclusive personnel, who are highly qualified professionals.



Nautexport Toscana Marine Consortium

www.nautexport.com

Nautexport Toscana Marine Consortium was founded in 1997 by some of the main Tuscan companies operating in the pleasure boating industry. They were supported by the Chamber of Commerce of Lucca. In 2005, Nautexport acquired its multiregional characteristic by also opening its doors to Italian companies located outside of Tuscany.

The aim of the association is to provide export assistance, through a continuous presence on foreign markets. The promotion and the internationalization of these small and medium companies consists in coordinating and organizing their participation in all major international shows, as well as the organization of workshops and explorative trade missions.

The consortium is involved in the following activities: dealing with foreign companies and clients, market research, contributing to the commercial penetration of new markets, and promoting collaboration with different institutional and private partners. The afore mentioned activities make the consortium a reliable and fundamental partner of the marine companies as well as a privileged intermediary between the needs of the factories and the local and national institutions.

The consortium includes the following 16 member companies



“Marine equipment in association”

working in the boating equipment industry; their widely diversified production, characterized by innovation and a very refined quality, represents an expressive range of the Italian Style:

ALLMAR SRL - noise specialist and marine equipment
www.allmar.it
allmar@tin.it

CAME SECURITY & C. SAS - security systems
www.camesecurity.com
info@camesecurity.com

CATEF SRL - fire suppression systems
www.marine-fire.com
info@marine-fire.com

CECCHI GUSTAVO & C. SAS - varnishes and epoxy resins
www.cecchi.it
info@cecchi.it

CONDARIA 87 SRL - marine air-conditioning systems
www.condaria.com
condaria@tin.it

F.E.I.T. POMPE SRL - pumps and blowers
www.feitpompe.com - feitpompe@libero.it

FABBRI FIORE & F. SRL - mechanical components
www.fabbrifiore.it - info@fabbrifiore.it

FORNITURE NAUTICHE ITALIANE SRL - marine articles
www.fni.it
info@fni.it

FRIGONAUTICA SAS - marine refrigeration
www.frigonautica.it
info@frigonautica.it

HP HIGH PRESSURE SRL - watermakers
www.hpwatermaker.it
info@hpwatermaker.it

IDROMAR INTERNATIONAL SAS - watermakers
www.idromarwatermaker.com
info@idromar.tv

PALAGI SRL - marine lighting
www.palagi.it
info@palagi.it

PIN-CRAFT SRL - gangways and furniture
www.pin-craft.com
info@pin-craft.com

TECNICOMAR SRL - watermakers
www.tecnicomar.it
info@tecnicomar.it

TECNOSEAL SRL - cathodic protection
www.tecnoseal.com
tecnoseal@tecnoseal.com

VDS VIDEO DISPLAY SYSTEMS - marine monitors
www.vds-it.com
info@vds-it.com



www.sprintlazio.it

The Nautical District to promote Made in Italy-Made in Lazio in the world

From February 26th to March 2nd, 2009, the third edition of Big Blu - Rome Sea Expo, one of the most important International Nautical, Environment, and Diving Exhibitions will take place in Rome. During the exhibition the Lazio Region and Sviluppo Lazio, the regional development agency, in collaboration with the Italian Trade Commission, will host an international delegation of nautical operators and foreign journalists to meet Lazio marine enterprises.

The Lazio Region and Sviluppo Lazio will be present at Big Blu 2009 with the Lazio marine district's best performing businesses, such as

the innovative and high-tech shipyards, small, traditional and high-quality artisan enterprises and companies that design and develop accessories and navigation support systems.

This industrial marine district is only one part of the sea economy of the region. The marine district is home to high-tech companies and dozens of artisan enterprises operating in the field of accessories, and tailor-made interior design and finishing that make all products designed and manufactured in Lazio shipyards unique. This industry has high growth rates and is characterized by growing demand

which has led the Lazio Region to promote this sector as an industrial cluster.

The second edition of Big Blu took place from February 28th to March 3rd 2008 at Fiera di Roma, and was visited by 125,000 people, representing a 25% increase compared to 2007.

Contacts:

Sviluppo Lazio S.p.A.
www.sviluppo.lazio.it

CNL - Consorzio Nautico del Lazio
www.cnlazio.com

ConsorMare del Golfo
www.consormaredegolfo.it

Consorzio Sirena Lazio
www.sirenalazio.com



Ministero dello Sviluppo Economico

THE ITALIAN TRADE COMMISSION is the government agency that acts as the liaison for trade between Italy and the United States. The ITC is entrusted with promoting trade, business opportunities, and industrial cooperation between domestic and foreign companies. With 100 branch offices located in over 80 countries throughout the world, the U.S. is home to six offices in: Atlanta, Chicago, Houston, Los Angeles, Miami, and New York. The Miami office will be happy to provide assistance or information with regards to any boating industry related question or on any of the companies found within the pages of this newsletter.



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ITALIAN MARINE INDUSTRY ASSOCIATION

UCINA, the Italian marine industry association, is the trade association representing more than 400 Italian firms in the marine industry. The aim of the association is to promote the marine industry in the widest possible context. UCINA also has a Technical Department at its disposal for its members and is active as a private counterpart of the government.

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